



DON CASSANO

GRANT WRITER & REGULATORY SERVICES

Serving Clients Nationwide

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Fifty years of experience. Over \$500 million in government funding secured since 1976. Don Cassano brings a proven, results-driven approach to grant writing — helping government entities, municipalities, private/public partnerships, nonprofit organizations and others win the funding they need, nationwide.

WHAT I DO

Grant Writing Services

- Nationwide coverage. Full-cycle grant support from opportunity identification through award and compliance.
- Funding Research & Eligibility Analysis — identifying the right federal, state, and local programs for your project.
- Grant Writing & Application Development — competitive, compliant applications built to reviewer standards.
- Program & Capital Funding — support across program grants and capital/facility funding sources.
- Government Funding Feasibility Analysis — Economic Development, Environmental, Energy, Transportation, Infrastructure, Public Works, Public Safety, Housing, Recreation, Law Enforcement, and more across the United States both federal and state funding agencies.
- Post-Award Compliance & Reporting — keeping funded projects on track and in good standing.

Regulatory Services

- Zoning & Land Use Analysis — understanding what a site can become before you commit capital.
- Environmental & Wetlands Review Coordination — navigating state and local regulatory requirements.
- Permitting & Approvals Strategy — mapping the regulatory path from concept to entitlement.
- Government Liaison Support — working directly with municipal and state agencies on behalf of clients.

WHO I SERVE

- Municipalities and government entities pursuing federal and state grant programs
- Real estate developers, 1031 exchange intermediaries, consulting architects and/or engineering firms, real estate brokers, property owners, non profit organizations, & REITS.
- Organizations that need grant capacity without adding full-time staff.

WHY CLIENTS CHOOSE DON CASSANO

- 50 years of hands-on experience across government and community development funding
- \$500+ million secured to date — a track record of results, not promises
- Personal, direct service — no junior staff, no hand-offs, nationwide coverage.