

WHO NEEDS DON CASSANO

Grant Writer and Regulatory Services

50 Years of Experience | \$500+ Million Secured to Date | Serving Clients Nationwide (Grant Writing)

REGULATORY SERVICES

STRATEGIC GUIDANCE. REGULATORY SOLUTIONS. REAL RESULTS.



ZONING & LAND USE ANALYSIS

Understanding what a site can become before you commit capital.



ENVIRONMENTAL & WETLANDS REVIEW COORDINATION

Navigating state and local regulatory requirements.



PERMITTING & APPROVALS STRATEGY

Mapping the regulatory path from concept to entitlement.



GOVERNMENT LIAISON SUPPORT

Working directly with municipal and state agencies on behalf of clients.

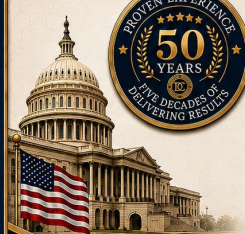




DON CASSANO

GOVERNMENT GRANT WRITER
EXPERIENCE. INTEGRITY. RESULTS.
SERVING CLIENTS NATIONWIDE

WWW.DONCASSANO.COM



EXPERIENCE. INTEGRITY. RESULTS.

SERVING CLIENTS NATIONWIDE.



DON CASSANO

GOVERNMENT GRANT WRITER & CONSULTANT

+\$500 MILLION+
SECURED TO DATE



I'M DON CASSANO, A GRANT WRITER AND CONSULTANT.

My work focuses on helping organizations and municipalities explore potential public funding opportunities and navigate the grant development process.

HOW I CAN HELP



FUNDING RESEARCH

Identify and explore public funding opportunities that align with your mission and goals.



GRANT STRATEGY

Develop tailored strategies to strengthen your applications and maximize success.



PROPOSAL DEVELOPMENT

Craft compelling, compliant grant proposals that communicate impact and value.



PROJECT MANAGEMENT

Guide you through the process from planning to submission and beyond.



CAPACITY BUILDING

Build internal grant readiness and long-term sustainability.

FIVE DECADES OF EXPERIENCE. A COMMITMENT TO YOUR SUCCESS.



LET'S BUILD YOUR NEXT SUCCESS STORY.

Partner with a trusted expert dedicated to helping your organization secure the funding it deserves.



 SERVING CLIENTS NATIONWIDE |  EXPERIENCE. INTEGRITY. RESULTS.

Don Cassano brings 50 years of commercial real estate, economic development, and government funding experience to every engagement — and, more recently, a clean, dedicated positioning as a Grant Writer serving government and nonprofit clients nationwide. Below is a breakdown of who benefits most from working with Don, and how.

Real Estate Brokerage Firms

- Add government funding expertise to deals without hiring in-house — Don works as a referral partner and collaborator, not a competitor
- Strengthen listings and pitches with a funding feasibility angle brokers typically can't offer
- Mutual referral relationship in place with Bingle CRE Advisors — real estate leads flow to brokers, funding/grant leads flow to Don
- Open to working with brokers beyond existing relationships

Real Estate Developers

- Identify and stack TIF, Brownfields, MassWorks, EDA, CDBG, Historic Tax Credit, NMTC, and LIHTC funding
- Government Funding Feasibility Analysis as part of a full Development Opportunity Report
- Site-specific funding strategy from acquisition through construction

REITs & Institutional Investors

- Underwrite acquisition targets with a clear view of available government incentives
- De-risk adaptive reuse and redevelopment plays with funding feasibility built in

Architects, Engineers & Environmental Firms

- Bring funding expertise into client conversations at the design and remediation stage
- Support Brownfields and environmental clients with grant identification and applications

Builders & Contractors

- Help clients unlock funding that makes marginal projects feasible
- Add credibility to proposals with a documented funding strategy

Municipalities & Government Entities

- Pursue federal and state grant programs for infrastructure, housing, and community development
- Get hands-on grant writing and compliance support without adding headcount
- 50 years of experience navigating government funding processes — now available nationwide

1031 Exchange Participants

- Evaluate replacement properties with funding upside factored into the analysis
- Move quickly with a partner who understands both CRE deal timelines and funding programs

Environmental Nonprofits

- Identify Brownfields and environmental remediation grant opportunities
- Full grant application support — federal, state, and foundation sources



Nonprofit Organizations

- Full-service grant writing across housing, community development, workforce, education, health, and human services
- Federal, state, and private foundation funding — identified, written, and submitted
- Compliance management and post-award reporting so awards stay in good standing
- Relieves staff capacity constraints and builds board and donor confidence

Now serving nonprofit clients nationwide under the Don Cassano Grant Writer positioning.

EXPERIENCE. INTEGRITY. RESULTS.

doncassano.com

Grant Writer (Nationwide): doncassanoreports@gmail.com

617-888-7028